



**FinConecta is looking for
Business Developer**
UK, South Korea

FinConecta (www.finconecta.com), a global technology company, is looking for a Business Developer (fully commissioned-based), located in different regions of the world that offer an attractive business opportunity for open banking, open innovation and integration of 3rd party technology solutions providers.

To succeed in this role, incumbents need to show a track record of serial networking (be someone with extensive relationships in the financial industry, as well as adjacent verticals, and also eager to develop new ones), thrive in an environment that allows to work your own way and earn income on a success basis (with the backup of an organization with a robust and proven technology model).

The activities that the Business Developer shall conduct are:

- Conduct client, prospect, industry, competitor and market research/analysis to inform targeted business development efforts.
- Develop strategies to strengthen and expand the firm's relationship with clients.
- Grow and nurture the size and strength of own professional network for the purposes of establishing new business in the assigned market.
- Plan, schedule and execute sales calls, networking events, local events and trade shows.
- Other duties as assigned.

If you are interested, please send your LinkedIn profile and/or resume to contact@finconecta.com

