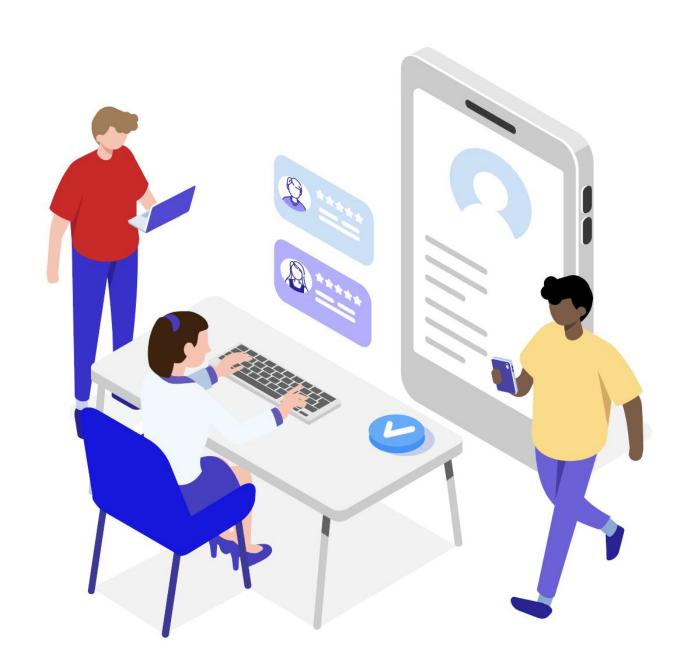




FinConecta is looking for Digital Solutions Manager Bolivia



If you are interested, please send your LinkedIn profile and/or resume to contact@finconecta.com

FinConecta (<u>www.finconecta.com</u>), a global technology company, is looking for a talented Digital Solutions Manager to ramp up the process of scouting, vetting and onboarding first-class 3rd party digital solutions from around the world.

The ideal candidate has experience working in agile teams, implementing back-end technology solutions, has demonstrated analytical acumen paired with a customer experience mindset, and is eager for a career crossroad to a commercial role. S/he is passionate about financial products and services built with the latest technologies that support the transformation of the financial industry.

This role is responsible for identifying prospective B2B and B2B2C digital solutions from around the world, and supporting their onboarding process in FinConecta's Digital Solution Store. Moreover, the Digital Solutions Manager is the subject matter expert that covers multiple digital solution categories (payments, risk management, compliance, etc.) to support financial institutions searching digital solutions that address their pain points and/or advance their digital transformation strategy.

The activities that the Digital Solution Manager shall conduct are:

- Identify competitive digital solutions from around the world that potentially can be integrated to FinConecta's current and potential clients (financial institutions in The Americas, Europe, Africa, and Asia).
- Assess current and prospective digital solutions' business models and stage of technology maturity using FinConecta's compatibility model.
- Onboarding of new Digital Solutions: maintain relationships with digital solutions' Founders/CEOs/CTOs, and follow the correspondent due diligence process.
- Prepare and review documents and reports along the digital solution onboarding process.
- Coordinate and follow-up demos and presentations between financial institutions and digital solutions in our Store, alongside the Business Development team.
- Complete other tasks as required.

The requirements that the candidate shall meet are:

- Bachelor's degree in Computer Science or related
- 3 years experience in technology project management or business analyst
- Strong analytical skills and detail oriented
- Comfortable with data management, as well as solid writing skills in English and Spanish
- Knowledge of the B2B digital solutions space and/or product management experience in the financial industry is a plus
- Superior communication and interpersonal skills to work productively with on-site and remote staff, as well as 3rd party providers from around the world
- Strong team player
- Ability to multitask and execute a wide range of assignments without sacrificing quality
- Fluent in English and Spanish, Portuguese is a plus.